



Net Insight signs up new partner in South Africa

Brilliant Telecommunications (Pty) Ltd, trading as Brilliantel, is a new Net Insight Premium partner for the Telco and Network enterprise market

STOCKHOLM, Sweden - Net Insight, a leading provider of efficient and scalable transport solutions for media, IP and broadcast networks, today announces that its network of business partners and resellers has been extended with Brilliantel in South Africa.

Brilliantel, based in South Africa is a new premium partner for Net Insight to handle media business in the telco and network enterprises market. Brilliantel offers superior systems integration and maintenance for various ICT Products and Services. Brilliantel boast many years of proven success in rapid deployment and providing customers with best-of-breed technology integration solutions. The customer base spans from mobile and fixed line operators to government agencies and corporate clients and has resulted in proven expertise and unrivalled industry understanding.

"Brilliantel partners with global companies who are leaders in their fields to offer comprehensive integrated solutions that increase our clients' productivity and Return On Investment (ROI). We have invested heavily on expert technical skills required to install and maintain the Nimbra family of products. Net Insight offers new pioneering technology and competitive products that will complement our offering and we will extend their reach in the Southern African marketplace," says Maanda Phalannawa, Chief Executive Officer of Brilliantel.

"We are strengthening our partner network with Brilliantel Telecommunications to cover new markets for us and we are confident that Brilliantel's expertise will contribute to more business opportunities for Net Insight," says Per Lindgren, VP Business Development and co-founder, Net Insight.

For further information, please contact:

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About Net Insight

Net Insight delivers the world's most efficient and scalable transport solution for Broadcast and IP Media, Digital Terrestrial TV, Mobile TV and IPTV/CATV networks.

Net Insight products truly deliver 100 percent Quality of Service with three times improvement in utilization of bandwidth for a converged transport infrastructure. Net Insights Nimbra(TM) platform is the industry solution for video, voice and data, reducing operational costs by 50 percent and enhancing competitiveness in delivery of existing and new media services.

*More than 130 world class customers run mission critical video services over Net Insight products in over 50 countries. Net Insight is quoted on the NASDAQ OMX, Stockholm.
For more information, visit www.netinsight.net*

About Brilliantel Telecommunications

For more information, visit www.brilliantel.co.za/

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